

AGENDA PLACEMENT FORM

(Submission Deadline – Monday, 5:00 PM before Regular Court Meetings)

Date: 4 March 2024

Meeting Date: 11 March 2024

Submitted By: Dan Milam

Department: Information Technology

Signature of Elected Official/Department Head:

Dan Milam

<p>Court Decision: This section to be completed by County Judge's Office</p>
 <p>March 11, 2024</p>

Description:

Request approval for server room UPS replacement through Datavox.

(May attach additional sheets if necessary)

Person to Present: Dan Milam

(Presenter must be present for the item unless the item is on the Consent Agenda)

Supporting Documentation: (check one) PUBLIC CONFIDENTIAL

(PUBLIC documentation may be made available to the public prior to the Meeting)

Estimated Length of Presentation: 5 minutes

Session Requested: (check one)

Action Item Consent Workshop Executive Other _____

Check All Departments That Have Been Notified:

County Attorney IT Purchasing Auditor

Personnel Public Works Facilities Management

Other Department/Official (list) _____

**Please List All External Persons Who Need a Copy of Signed Documents
In Your Submission Email**

Building Technology Solutions Proposal

for

Johnson County

2 N. Mill St.
Cleburne, Texas 76033

APC UPS Equipment

DVXB-19780

Revision : 1

Last Modified : 3/1/2024

Note: This proposal is valid until 3/31/2024

Account Manager

Matt Clare

System Design

Nino Correa



DataVox Texas DIR Vendor Number: 176-025-1479-000

Contract Number: DIR-CPO-4791

DataVox

6650 W. Sam Houston Pkwy S. | Houston, TX 77072 | 713-881-5300

1701 East Lamar, Suite 170 | Arlington, TX 76006 | 817-288-2700

DataVox Corporate Profile



Advanced Technology Solution Partner Since 1988



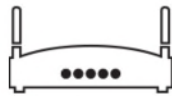
DataVox Summary

Since 1988, thousands of businesses have counted on DataVox to be their trusted advanced technology partner. With DataVox, your organization can enjoy the convenience of working with a single company to design, implement and maintain all aspects of their technology needs. From audio visual, to data center, cloud, network technology, network cabling, phone systems and physical security solutions. Our award-winning customer service team is here to assist your organization 24 hours a day, 7 days a week.

Products and Services



Audio Visual



Cisco Systems



Cloud Solutions



Cyber Security



Data Center Technologies



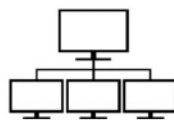
IT Support & Managed Services



Mobility



Network Cabling



Network Technology



Phone Systems



Physical Security



Smart Building

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SCOPE OF WORK

Description of Services

This section describes the cabling services that DataVox will provide the Customer. Installation of UPS and start-up to be performed by APC and managed by DataVox. Electrical work by others.

UPS Equipment

- **(1)** APC Smart-UPS Modular Ultra OnLine, 10kW scalable to 15kW, Lithium-ion, Rackmount 9U, 208/240V, Network Management, Extended runtime, W/rail kit.
- **(1)** APC Smart-UPS Modular Ultra External Battery Pack with 4 Battery Modules Rackmount.
- **(1)** APC Smart-UPS Ultra Lithium-ion Battery Module.
- **(20)** Power Cord, C13 to C14, 2.5m.
- **(2)** APC Backplate Kit with 3x NEMA L5-30R Outlets for Smart-UPS Modular Ultra.
- **(4)** Rack PDU, Metered, 2U, 30A,120V, (16) 5-20.
- **(1)** APC Backplate Kit with 3x NEMA L6-30R Outlets for Smart-UPS Modular Ultra.
- **(2)** Rack PDU, Metered, 2U, 30A, 208V, (12) C13s & (4) C19.
- **(1)** Subscription, Network Management Cards, 5 year, Secure NMC System,1 Smart-UPS device, reduce your exposure to attack and stay up-todate.
- **(5)** 1 Year 8HR 7X24 Response Upgrade to Factory Warranty or Existing Service Contract for up to 40 kVA.
- **(1)** UPS Services- Site removal and recycling of the current unit and movement of the new unit into room for county electrician.

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Product data sheet

Specifications



APC Smart-UPS Modular Ultra On-Line, 10kW scalable to 15kW, Lithium-ion, Rackmount 9U, 208/240V, Network Management, Extended runtime, W/rail kit

SRYL10K15RMXLT

Overview

Lead Time	Usually in Stock
-----------	------------------

Main

Main Input Voltage	208 V
Product Or Component Type	Uninterruptible power supply (UPS)
Other Input Voltage	240 V
Main Output Voltage	120 V 208 V
Other Output Voltage	240 V
Kw Rating	10000 W
Rated Power In Va	10000 VA
Number Of Rack Unit	9U
Battery Type	Li-Ion (Lithium Ion)

Batteries & Runtime

Run Time	View Runtime Graph
Efficiency	View Efficiency Graph
Included Battery Modules	2
Battery Slots Empty	4
Rbc Quantity	2
Battery Design Life	8...10 year(s)

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Product data sheet

Specifications



APC Smart-UPS Modular Ultra External Battery Pack with 4 Battery Modules Rackmount

SRYLRMXBP

Overview

Lead Time	Usually in Stock
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Main

Product Or Component Type	Battery
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Battery Type	Li-Ion (Lithium Ion)
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Batteries & Runtime

Battery Placement	External Frame
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Battery Slots Empty	0
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Included Battery Modules	4
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Device Mounting	Built-in
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Physical

Height	5.12 in (130 mm)
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Width	17.32 in (440 mm)
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Depth	29.13 in (740 mm)
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Net Weight	132.28 lb(US) (60 kg)
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Product data sheet

Specifications



APC Smart-UPS Ultra Lithium-ion Battery Module

SRYLBM

Overview

Lead Time	Usually in Stock
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Main

Product Or Component Type	Battery
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Battery Type	Li-Ion (Lithium Ion)
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Batteries & Runtime

Battery Placement	External Frame
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Device Mounting	Built-in
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Battery Voltage	180 V
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Physical

Color	Silver
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Height	2.46 in (62.5 mm)
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Width	8.35 in (212 mm)
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Depth	22.49 in (571.2 mm)
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Net Weight	22.27 lb(US) (10.1 kg)
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Mounting Preference	No preference
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Product data sheet

Specifications



Power Cord, C13 to C14, 2.5m

AP9870



Overview

Lead Time	Usually in Stock
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Main

Input Connection Type	IEC 60320 C14
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Cable Length	8.2 ft (2.50 m)
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Number Of Cables	1
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Physical

Color	Black
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Height	1.50 in (3.8 cm)
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Width	2.99 in (7.6 cm)
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Depth	7.99 in (20.3 cm)
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Net Weight	0.51 lb(US) (0.23 kg)
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Mounting Preference	No preference
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Mounting Mode	Not rack-mountable
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Product data sheet

Specifications



APC Backplate Kit with 3x NEMA L5-30R Outlets for Smart-UPS Modular Ultra

SRYLPD3

Overview

Lead Time Usually in Stock

Main

Input Connection Type	NEMA
Output Connection Type	3 NEMA L5-30R

Physical

Height	3.23 in (82 mm)
Width	10.35 in (263 mm)
Depth	3.54 in (90 mm)
Net Weight	2.43 lb(US) (1.1 kg)

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Product data sheet

Specifications



Rack PDU, Metered, 2U, 30A, 120V, (16) 5-20



AP7802B

Overview

Lead Time	Usually in Stock
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Main

Main Input Voltage	100 V 120 V
Pdu Type	Metered
Main Output Voltage	120 V
Input Connection Type	NEMA L5-30P
Number Of Rack Unit	2U
Cable Length	12 ft (3.66 m)
Number Of Cables	1
Provided Equipment	Cord retention bracket(s) Installation guide Rack Mounting brackets User Manual

Physical

Height	3.46 in (8.8 cm)
Width	17.48 in (44.4 cm)
Depth	4.41 in (11.2 cm)
Net Weight	7.41 lb(US) (3.36 kg)
Mounting Location	Front Rear
Mounting Preference	No preference
Mounting Mode	Rack-mounted

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Product data sheet

Specifications



APC Backplate Kit with 3x NEMA L6-30R Outlets for Smart-UPS Modular Ultra



SRYLPD5

Overview

Lead Time Usually in Stock

Main

Input Connection Type	NEMA
Output Connection Type	3 NEMA L6-30R

Physical

Height	3.23 in (82 mm)
Width	10.35 in (263 mm)
Depth	3.54 in (90 mm)
Net Weight	2.65 lb(US) (1.2 kg)

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Product data sheet

Specifications



Rack PDU, Metered, 2U, 30A, 208V, (12) C13s & (4) C19



AP7811B

Overview

Lead Time	Usually in Stock
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Main

Main Input Voltage	200 V 208 V 230 V
Pdu Type	Metered
Main Output Voltage	208 V
Input Connection Type	NEMA L6-30P
Number Of Rack Unit	2U
Cable Length	12 ft (3.66 m)
Number Of Cables	1
Provided Equipment	Cord retention bracket(s) Installation guide Rack Mounting brackets User Manual

Physical

Height	3.46 in (8.8 cm)
Width	17.48 in (44.4 cm)
Depth	4.41 in (11.2 cm)
Net Weight	7.41 lb(US) (3.36 kg)
Mounting Location	Front Rear
Mounting Preference	No preference
Mounting Mode	Rack-mounted

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Product data sheet

Specifications



Subscription, Network Management Cards, 5 year, Secure NMC System, 1 Smart-UPS device, reduce your exposure to attack and stay up-to-date

SWNMC3SU-5Y-DIGI

Overview

Presentation	5 Year NMC3 Support Contract for Smart-UPS provides access to new features, feature enhancements, and security updates.
Lead Time	Usually in Stock

Main

Range Of Product	UPS Network Management Cards
Product Or Component Type	Software license
Digital Fulfilment	Digital license via email
Format	Digital key
Software Type	License
Subscription Period	5 years
Subscription Type	Paid
Type Of License	1 device license
Range Compatibility	APC Smart-UPS Smart-UPS Modular Ultra
User Language	English

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Product data sheet

Specifications



1 Year 8HR 7X24 Response Upgrade to Factory Warranty or Existing Service Contract for up to 40 kVA

WUPG8HR7X24-UG-01

Overview

Lead Time Usually in Stock

Main

Product Or Component Type Maintenance

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BILL OF MATERIALS


UPS Equipment

UPS

	4	APC Rack PDU, Metered, 2U, 30A, 120V, (16) 5-20
	2	APC Rack PDU, Metered, 2U, 30A, 208V, (12) C13s & (4) C19
	20	APC Power Cord - C13 to C14, 2.5m
	1	APC Site Removal and Recycling of the Current Unit and Movement of the New Unit Into Room for County Electrician
	1	APC Estimated Factory Freight
	1	APC Smart-UPS Modular Ultra On-Line 10kW 9U Rackmount, Scalable to 15kW N+1 Redundant 208/240V, Touchscreen, Network Management Card
	1	APC Smart-UPS Ultra Lithium-ion Battery Module
	2	APC APC Backplate Kit with 3x NEMA L5-30R Outlets for Smart-UPS Modular Ultra
	1	APC APC Backplate Kit with 3x NEMA L6-30R Outlets for Smart-UPS Modular Ultra
	1	APC Smart-UPS Modular Ultra External Battery Pack with 4 Battery Modules Rackmount
	1	APC 5 Year Secure NMC System (SNS) Subscription License for 1 smart UPS Device, Network Management Cards, reduce your exposure to attack and stay up-to-date
	5	APC 1 Year 8HR 7x24 Response Upgrade to Factory Warranty or Existing Service Contract for up to 40 kVA

DataVox Installation Services

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 1 **DataVox**
 General project oversight including Project Management, Engineering, Training, and Documentation

- Planning, Scheduling, Order Processing, Construction Meetings.
- Project Deliverables and Wrap Up.

 1 **DataVox**
 Solution Architect Design and Engineering Services

Total Installation Price: \$49,922.96

Grand Total (Excludes Sales Tax): \$49,922.96

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ASSUMPTIONS AND EXCLUSIONS

This section lists DataVox's assumptions and exclusions for this Building Technology Solutions Proposal.

- **Pricing:** This quotation is based on work being performed during Regular BusinessHours and will not be under any prevailing wage restrictions. Does not include any cabling services other than what is outlined in the scope of work. Labor to install and start-up APC equipment is included. Power to be done by others.
- **Network Equipment:** All active gear such as network POE switches, network gear for CATV system, servers and storage or lighting protection will be provided by others. Horizontal PDU's, in the MDF/IDF listed on the scope of work will be provided and installed.
- **Main Bus-Bars:** in the MDF and IDF Locations are to be provided and installed by others.
- **Conduit :** All conduit, coring, boring, back boxes, floor boxes, power poles, pull boxes, pull strings and Nema enclosures for all devices will be provided by others.. All exterior conduit must be verified during installation process and cannot necessarily be deemed usable during the site survey or sales process. If conduit is proved to be inefficient (i.e. rotten, crushed or too small for additional cable runs), it will result in a change order.
- **Restocking fee:** Pay a 25% restocking fee on all returned items.
- **Lift Equipment:** Customer will provide scissor and/or boom lift and fuel cost for the duration of project, if required. Lift must be easily accessible for the duration of the project. If the Customer is unable to provide a scissor or boom lift, DataVox will provide the appropriate lift and bill back the cost of the lift to the Customer.
- **Equipment Lead Times:** Upon execution of an SOW, DataVox will communicate lead times on material and equipment delivery. Lead times may impact project schedule, and proposed product specifications may be replaced with products of equal or greater functionality. The SOW will be revised as appropriate to account for any change in the price of the SOW, however the minimum amounts quoted shall not change. If the delivery to DataVox is delayed by a manufacturer or supplier for reasons beyond the control of DataVox, the substantial and/or final completion deadline will be extended without penalty by at least the duration of the delay.

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BASELINE RESPONSIBILITIES

DataVox Responsibilities

This section lists DataVox's responsibilities for this Building Technology Solutions Proposal.

- **Building Codes:** Install all equipment according to manufacturers' specifications, national and local building codes and regulations, and will be in conformity with good engineering practices. Installation will comply with the Building Industry Consulting Services International (BICSI) standards
- **ADA:** All equipment will be installed with provisions for the safety of the operator in accordance with the Americans with Disability Act (ADA) guidelines.
- **Dress Code:** All DataVox staff will dress in a professional manner displaying the DataVox logo. All DataVox staff will wear required Personal Protection Equipment (PPE). They will conduct themselves in a professional, courteous and respectful manner to all others present.
- **Work Environment:** DataVox will maintain a clean working environment, storing tools and equipment when not in use and discarding refuse as often as reasonably possible. While DataVox cannot take responsibility for furniture or Customer furnished equipment in the workspace, DataVox will take reasonable precautions to protect all Customer furnished equipment, floors, walls, ceiling tiles, windows and window coverings, and furniture and other surfaces from damage, staining or unreasonable breakage while on site.
- **Supervision:** DataVox will appoint a Project Manager (PM) and/or Lead Technician (LT) to oversee the installation. During system implementation, please direct all communications through this designated contact. PM or LT will coordinate with other trades to facilitate and expedite project progress. DataVox will inform the Customer of any interference or potential delays which could impede implementation of the Physical Security system, thereby helping to avoid any additional charges.
- **Change Orders:** DataVox will provide written documentation of any Change Orders (CO) for work requested by the Customer which deviates from the original, approved Proposal and Scope of Works. CO's will be billed at our published labor rates plus materials, shipping, handling, restocking and other charges imposed by suppliers.
- **Furniture:** While DataVox cannot take responsibility for furniture or Customer furnished equipment in the workspace, DataVox will take reasonable precautions to protect all Customer furnished equipment, floors, walls, ceiling tiles, windows and window coverings, and furniture and other surfaces from damage, staining or unreasonable breakage while on site.
- **Coordination Meetings:** DataVox recommends weekly coordination meetings between the Customer, DataVox and all other trades in which we will report to the Customer the status of the project. Any identified foreseeable restrictions or insurmountable issues outside our control that could impact the overall project schedule will be reviewed with the Customer.
- **DataVox Warranty:** A 1 Year parts and labor warranty will be included in this proposal, excluding Customer-provided equipment and existing cabling.

Acknowledged and Accepted



Initial

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Customer Responsibilities

This section lists the Customer responsibilities for this Building Technology Solutions Proposal.

- **Safe Work Environment:** Provide DataVox staff, contractors and others working on-site a safe working environment consistent with OSHA rules and regulations. DataVox reserves the right to refuse to work or install any equipment in an area where, at the sole discretion of DataVox, the safety of those involved is of concern.
- **Access to worksite:** provide access to the worksite, and all work will typically take place between the hours of 07:00 and 17:00 Monday through Friday, except on public holidays, unless specified otherwise in the DataVox Proposal. Work completed at any other time will be billed at OT rates published in **Change Order Labor Rates**. For the safety of all concerned, it is requested that the work area be free and clear, for example, of other trades, clients of the Customer, and employees during the installation period.
- **Secure Storage:** provide a secure, climate controlled area on-site to store equipment during the installation period. Delivery of goods, supplies and equipment to this on-site storage location, or equipment that has been installed in its designated location will be considered as 'Delivered' for billing purposes and will be invoiced accordingly. Responsibility for the equipment passes to the Customer immediately upon installation or delivery to the on-site storage. Any loss due to vandalism, theft, burglary, fire, water ingress, or any other means outside the direct control of DataVox shall be replaced at the Customer's expense.
- **Uninterrupted Work Flow:** avail DataVox of continuous, uninterrupted workflow in the environment in which the Physical Security will be installed. Delays in work caused by interference of other trades, inability to access the work space during the stated hours, inability to access equipment stored on site, or other reasons caused by the Customer will be charged at rates published in **Change Order Labor Rates**. If DataVox crew arrives to work on-site at the appointed time and work cannot proceed due to dangerous conditions, inability to access the site, lack of power, interference by others which are within direct, reasonable control of the Customer, it will result in a half day charge for the crew.
- **Miscellaneous Items:** Additional items may be required for completion during project execution which DataVox or the customer did not foresee (for example, copper or fiber patch cables, power cords, and optics.) If miscellaneous items are required beyond what is included in the bill of materials, these items will be provided by the customer or the items can be purchased from DataVox following the standard change management process.

Acknowledged and Accepted


Initial

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PURCHASE OPTIONS

Cash Purchase Terms of Payment:

<i>Billing Milestones</i>		<i>Amount Due</i>
Due on Signature	40.00 %	\$19,969.18
Progress Payments (Multiple - Invoiced Upon Receipt of Goods by DataVox and/or Work Completed)	55.00 %	\$27,457.63
Final Payment - Due on Project Completion	5.00 %	\$2,496.15
Total Payments (Excluding Sales Tax):		100 %
		\$49,922.96

TERMS AND CONDITIONS

Please find DIR Terms and Conditions online at the following website:

<https://dir.texas.gov/contracts/DIR-CPO-4791>

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ACCEPTANCE OF PROPOSAL

When (but only when) signed by buyer and an authorized representative of DataVox this shall be a binding, legal contract.

The prices, specifications, and conditions in this proposal are satisfactory, and are hereby accepted in their entirety. Buyer hereby agrees to purchase the Equipment and authorizes DataVox to do the work, and provide the materials specified, and payment will be made as outlined above. The price quoted in this Building Technology Solutions Proposal is based upon the Equipment included in this Building Technology Solutions Proposal. Any changes in the Equipment or installation may result in a change in the price. Any such change must be in writing, signed by all parties.

DataVox reserves the right to modify payment terms at any time based on a review of the Customer's credit.

THIS AGREEMENT, WHEN SIGNED BY BOTH PARTIES (BELOW), SHALL BE GOVERNED BY THE TERMS AND CONDITIONS IN THIS BUILDING TECHNOLOGY SOLUTIONS PROPOSAL. THERE ARE NO OTHER AGREEMENTS, OR WARRANTIES, ORAL OR WRITTEN, EXCEPT AS EXPRESSLY STATED IN THIS BUILDING TECHNOLOGIES SOLUTION PROPOSAL. THIS AGREEMENT CANNOT BE MODIFIED EXCEPT IN WRITING SIGNED BY BOTH PARTIES.

Buyer acknowledges having read and understood all of the terms and conditions printed in this Building Technology Solutions Proposal and acknowledges receipt of a complete executed copy of this Agreement. Buyer understands and agrees that this Building Technology Solutions Proposal and all of the terms and conditions hereof shall be a binding, enforceable contract when signed by Buyer and by an authorized representative of DataVox.

Approval Signatures

IN WITNESS WHEREOF, the duly authorized representatives of the parties hereto have caused this Proposal to be duly executed.

DataVox, Inc.

By:
DocuSigned by:
Mike Bebczuk
(Signature)

Name: Mike Bebczuk

Title: VP.

Date: 3/5/2024 | 9:26 AM CST

Johnson County

By:
(Signature)

Name: Christopher Boedeker

Title: County Judge

Date: 3/11/2024

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